



Forum Capital Partners

Forum Capital Partners is a leading provider of advisory and fundraising services to experienced private equity fund managers seeking to diversify and enhance their base of investors. Our extensive experience with established and emerging manager groups includes teams that have been in business for many years and those spinning out of existing general partner sponsors or large financial institutions. Forum also advises our fund management teams on investor relations and administration issues where desired.

We structure our engagements to ensure alignment of interests with our clients. We work with a limited number of fund groups each year to deliver continuous senior level involvement and never represent competing funds, so our fund managers will always have priority with our institutional investor audience. Our limited partner relationships include the largest corporate and public pension funds, leading endowments and foundations, fund of funds managers, insurance companies, banks and family and multi-family offices, as well as the consultants and advisors who support their decision-making processes.

Forum was founded by Jeffrey Stern and Robert Schwabe in 2001 as the successor to the private equity business they built and managed at CIBC Oppenheimer. They have worked together since 1994 and have raised more than \$3.5 billion in private equity fund commitments for buyout, growth equity, venture capital and real estate funds worldwide.

Our Services

Forum provides private equity fund managers with comprehensive fund advisory and placement services. We work most effectively with fund management teams well in advance of entering the market to streamline the marketing process and minimize the time GP groups spend fundraising. We coordinate all aspects of the marketing and fundraising efforts to pave the way for a successful raise.

Prior to entering the market, Forum works with general partner teams to identify the fund's needs and map out the fundraising process. We can advise on legal structure and fund representation, as well as accounting and administration support. Forum helps sponsors distinguish themselves through proper positioning to eliminate confusion in the market. Whether by investment stage, sector, geography or other attribute, we help funds differentiate themselves from competitors.

Forum works with GP groups to fully prepare for the fundraising due diligence process. We create marketing presentations and private placement memoranda that reflect the format and structure that the market expects, while simultaneously highlighting the distinguishing features of the fund. In advance of meetings with prospective limited partners, we prepare due diligence packages that contain the most frequently requested information, which can be sent immediately as follow-up to a successful first meeting.

We take an active approach through the closing of the fund and beyond, often assisting in negotiating terms with investors, fund administration activities and investor relations. We are prepared to work with general partners to develop institutional-quality "best practices" including advice on investor relations and conducting off-cycle marketing to ensure continued visibility and market presence.

Biographies of Managing Partners

Jeffrey M. Stern, *Managing Partner* – Mr. Stern has nearly 35 years of experience in the financial services industry, most recently as Managing Director and Head of the Private Equity Group at CIBC Oppenheimer. In that capacity, he was responsible for originating, structuring, marketing and overseeing CIBC Oppenheimer's private equity investments on behalf of itself and its clients worldwide. Previously, Mr. Stern worked for both A.G. Becker and Merrill Lynch. He is a member of the Council on Foreign Relations, the chair of the international board of the Institute for National Security Studies at Tel Aviv University, and a trustee of the Slifka Center for Jewish Life at Yale and the Washington Institute of Near East Policy. Mr. Stern also serves on the boards of directors and investment committees of several philanthropic organizations. He is a graduate of Yale University.

Robert W. Schwabe, *Managing Partner* – Mr. Schwabe has more than 20 years of experience in the financial services industry. Most recently, he served as Managing Director of the Private Equity Group of CIBC Oppenheimer, having joined its predecessor firm in 1994, and was responsible for originating, structuring, marketing, and overseeing CIBC Oppenheimer's private equity fund sponsorship activities worldwide. Previously, Mr. Schwabe worked for Société Générale Securities, Dean Witter Reynolds, and Putnam Investments. He is a graduate of Harvard University.

Selected Prior Mandates

<p style="text-align: center;">\$500,000,000</p> <p style="text-align: center;"></p> <p style="text-align: center;">Pátria – Brazilian Private Equity Fund III</p> <p style="text-align: center;"><i>Multi-Sector Private Equity Investments in Small- to Mid-Sized Brazilian Companies</i></p>	<p style="text-align: center;">\$146,000,000</p> <p style="text-align: center;"><i>TGF MANAGEMENT</i></p> <p style="text-align: center;">Southwest Opportunity Partners</p> <p style="text-align: center;"><i>Buyout Investments in the Southwest United States</i></p>	<p style="text-align: center;">\$600,000,000</p> <p style="text-align: center;"></p> <p style="text-align: center;">Eos Capital Partners IV</p> <p style="text-align: center;"><i>Buyout and Growth Capital Investments for Lower-middle Market Companies</i></p>	<p style="text-align: center;">\$385,000,000</p> <p style="text-align: center;"> MADISON INTERNATIONAL REALTY</p> <p style="text-align: center;">Madison International Real Estate Liquidity Funds II & III</p> <p style="text-align: center;"><i>Real Estate Direct Secondaries</i></p>
<p style="text-align: center;">\$300,000,000</p> <p style="text-align: center;"></p> <p style="text-align: center;">Mason Wells Buyout Fund II</p> <p style="text-align: center;"><i>Midwest-based Middle Market Buyout Investments</i></p>	<p style="text-align: center;">\$325,000,000</p> <p style="text-align: center;"></p> <p style="text-align: center;">Eos Capital Partners III</p> <p style="text-align: center;"><i>Buyout and Growth Capital Investments for Lower-middle Market Companies</i></p>	<p style="text-align: center;">C\$363,000,000</p> <p style="text-align: center;"></p> <p style="text-align: center;">EdgeStone Capital Equity Fund II</p> <p style="text-align: center;"><i>Later-Stage Equity Investments in Canada</i></p>	<p style="text-align: center;">\$510,000,000</p> <p style="text-align: center;"> GENESIS PARTNERS</p> <p style="text-align: center;">Genesis Partners I, II & III</p> <p style="text-align: center;"><i>Israeli Venture Capital</i></p>